

Special Provisions of Insurance 2011 and Succeeding Crop Years

Year: 2011

Commodity: Grapes (0053)

State: Washington (53)

Date: 8/20/2010

Plan: APH (90)

County: Chelan (007)

Program Dates for Insurable Types and Practices

| Sales Closing Date | Earliest Planting Date | Final Planting Date | Acreage Reporting Date | Premium Billing Date |
|--------------------------------|------------------------|-----------------------------------|------------------------|----------------------|
| 11/20/2010 | | | 1/15/2011 | 9/15/2011 |
| Type | | Practice | | |
| Cabernet Franc 015 | | Irrigated 002 | | |
| Cabernet Franc 015 | | Organic(Certified) Irr. 702 *4 | | |
| Cabernet Franc 015 | | Organic(Transitional) Irr. 712 *4 | | |
| Cabernet Sauvignon 016 | | Irrigated 002 | | |
| Cabernet Sauvignon 016 | | Organic(Certified) Irr. 702 *4 | | |
| Cabernet Sauvignon 016 | | Organic(Transitional) Irr. 712 *4 | | |
| Chardonnay 023 | | Irrigated 002 | | |
| Chardonnay 023 | | Organic(Certified) Irr. 702 *4 | | |
| Chardonnay 023 | | Organic(Transitional) Irr. 712 *4 | | |
| Chenin Blanc 024 | | Irrigated 002 | | |
| Chenin Blanc 024 | | Organic(Certified) Irr. 702 *4 | | |
| Chenin Blanc 024 | | Organic(Transitional) Irr. 712 *4 | | |
| Gewurztraminer 039 | | Irrigated 002 | | |
| Gewurztraminer 039 | | Organic(Certified) Irr. 702 *4 | | |
| Gewurztraminer 039 | | Organic(Transitional) Irr. 712 *4 | | |
| Grenache 044 | | Irrigated 002 | | |
| Grenache 044 | | Organic(Certified) Irr. 702 *4 | | |
| Grenache 044 | | Organic(Transitional) Irr. 712 *4 | | |
| Merlot 051 | | Irrigated 002 | | |
| Merlot 051 | | Organic(Certified) Irr. 702 *4 | | |
| Merlot 051 | | Organic(Transitional) Irr. 712 *4 | | |
| Muscat Blanc/M Canelli 055 | | Irrigated 002 | | |
| Muscat Blanc/M Canelli 055 | | Organic(Certified) Irr. 702 *4 | | |
| Muscat Blanc/M Canelli 055 | | Organic(Transitional) Irr. 712 *4 | | |
| Pinot Blanc 066 | | Irrigated 002 | | |
| Pinot Blanc 066 | | Organic(Certified) Irr. 702 *4 | | |
| Pinot Blanc 066 | | Organic(Transitional) Irr. 712 *4 | | |
| Pinot Noir 067 *7 | | Irrigated 002 | | |
| Pinot Noir 067 *7 | | Organic(Certified) Irr. 702 *4 | | |
| Pinot Noir 067 *7 | | Organic(Transitional) Irr. 712 *4 | | |
| Sauvignon Blanc/Fume Blanc 081 | | Irrigated 002 | | |
| Sauvignon Blanc/Fume Blanc 081 | | Organic(Certified) Irr. 702 *4 | | |

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| | |
|---------------------------------|-----------------------------------|
| Sauvignon Blanc/Fume Blanc 081 | Organic(Transitional) Irr. 712 *4 |
| Semillon 083 | Irrigated 002 |
| Semillon 083 | Organic(Certified) Irr. 702 *4 |
| Semillon 083 | Organic(Transitional) Irr. 712 *4 |
| Tempranillo/Valdepenas 092 | Irrigated 002 |
| Tempranillo/Valdepenas 092 | Organic(Certified) Irr. 702 *4 |
| Tempranillo/Valdepenas 092 | Organic(Transitional) Irr. 712 *4 |
| White/Johannisberg Riesling 093 | Irrigated 002 |
| White/Johannisberg Riesling 093 | Organic(Certified) Irr. 702 *4 |
| White/Johannisberg Riesling 093 | Organic(Transitional) Irr. 712 *4 |
| Pinot Gris/Pinot Grigio 098 | Irrigated 002 |
| Pinot Gris/Pinot Grigio 098 | Organic(Certified) Irr. 702 *4 |
| Pinot Gris/Pinot Grigio 098 | Organic(Transitional) Irr. 712 *4 |
| Viognier 099 | Irrigated 002 |
| Viognier 099 | Organic(Certified) Irr. 702 *4 |
| Viognier 099 | Organic(Transitional) Irr. 712 *4 |
| Malbec 101 | Irrigated 002 |
| Malbec 101 | Organic(Certified) Irr. 702 *4 |
| Malbec 101 | Organic(Transitional) Irr. 712 *4 |
| Red Zinfandel 113 | Irrigated 002 |
| Red Zinfandel 113 | Organic(Certified) Irr. 702 *4 |
| Red Zinfandel 113 | Organic(Transitional) Irr. 712 *4 |
| Syrah/French Syrah-Shiraz 196 | Irrigated 002 |
| Syrah/French Syrah-Shiraz 196 | Organic(Certified) Irr. 702 *4 |
| Syrah/French Syrah-Shiraz 196 | Organic(Transitional) Irr. 712 *4 |
| Niagara 199 | Irrigated 002 |
| Niagara 199 | Organic(Certified) Irr. 702 *4 |
| Niagara 199 | Organic(Transitional) Irr. 712 *4 |
| Concord 200 | Irrigated 002 |
| Concord 200 | Organic(Certified) Irr. 702 *4 |
| Concord 200 | Organic(Transitional) Irr. 712 *4 |
| Sangiovese/Sangiovese 376 | Irrigated 002 |
| Sangiovese/Sangiovese 376 | Organic(Certified) Irr. 702 *4 |
| Sangiovese/Sangiovese 376 | Organic(Transitional) Irr. 712 *4 |
| Lemberger 581 | Irrigated 002 |
| Lemberger 581 | Organic(Certified) Irr. 702 *4 |

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| | |
|------------------------------|-----------------------------------|
| Lemberger 581 | Organic(Transitional) Irr. 712 *4 |
| Muller Thurgau 582 | Irrigated 002 |
| Muller Thurgau 582 | Organic(Certified) Irr. 702 *4 |
| Muller Thurgau 582 | Organic(Transitional) Irr. 712 *4 |
| Pinot Noir For Sparkling 584 | Irrigated 002 |
| Pinot Noir For Sparkling 584 | Organic(Certified) Irr. 702 *4 |
| Pinot Noir For Sparkling 584 | Organic(Transitional) Irr. 712 *4 |
| Other White Varieties 590 | Irrigated 002 |
| Other White Varieties 590 | Organic(Certified) Irr. 702 *4 |
| Other White Varieties 590 | Organic(Transitional) Irr. 712 *4 |
| Other Red/Pink Varieties 595 | Irrigated 002 |
| Other Red/Pink Varieties 595 | Organic(Certified) Irr. 702 *4 |
| Other Red/Pink Varieties 595 | Organic(Transitional) Irr. 712 *4 |

Statement

General

SET OUT YEAR AND LEAF YEAR

The SET OUT YEAR for APH reporting purposes is the actual calendar year for acreage planted before July 1st. For acreage planted on or after July 1st, the SET OUT YEAR shall be the year following the calendar year in which set out actually occurred.

To determine LEAF YEAR subtract the set out year from the calendar year of insurance (or APH crop year for the yield substitution purposes), then add one year.

The production reporting date will be the acreage reporting date.

Contact your agent regarding possible premium discounts, options, and/or additional coverage that may be available.

Practice

*4 Acreage and production history from certified organic or transitional acreage will be contained in separate APH databases. Each APH database will include production and acreage from any applicable buffer zone. Any yearly average APH yields, for the most recent four crop years only, from the transitional acreage database will be used in place of Transitional Yields (T-yields) to establish the certified organic APH database. A variable T-yield will be used to complete the database, if required.

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Price

In accordance with section 3(d) of the Grape Crop Provisions, the price election may be the contract price (the price that will be paid per ton without premiums or discounts) minus the dollar harvest costs. Further, if more than one contract price exists, the established price election will be the weighted average for all adjusted contract prices. However, in no case will the price be greater than 1.5 times the published price election for the applicable grape type/variety. Grapes may be insured using the contract price only if:

- 1) a written contract is in effect between the producer and a winery or a processor for the current crop year;
- 2) the contract states amount that will be paid per ton and number of tons or acres contracted;
- 3) a copy of the contract(s) is provided to us no later than the acreage reporting date;
- 4) all production from insurable acreage of the variety must be grown under a grape contract; and
- 5) acreage is insured at additional coverage levels of insurance.

The dollar harvest costs are \$150 per ton for hand harvested production and the dollar harvest costs are \$70 per ton for machine harvested production.

Insurance Availability

Insurable age of vines: Fourth growing season after being set out.

*7 In addition to the Grape Crop Provisions requirements of insurability, Pinot grapes shall be insurable as Pinot Noir only if:

- 1) the grapes are properly and timely pruned for the purposes of producing a Pinot varietal wine; and
- 2) the majority of Pinot tonnage was utilized for the production of a varietal Pinot wine in at least two of the previous three crop years.

Failure to comply with either of these conditions will result in the Pinot grapes being insurable as Pinot Noir for Sparkling.