

Special Provisions of Insurance

2011 and Succeeding Crop Years

Year: 2011 Commodity: Grapes (0053)
 Date: 8/20/2010 Plan: APH (90)

State: Washington (53)
 County: Chelan (007)

Program Dates for Insurable Types and Practices

Sales Closing Date	Earliest Planting Date	Final Planting Date	Acreage Reporting Date	Premium Billing Date
11/20/2010			1/15/2011	9/15/2011
Type		Practice		
Cabernet Franc 015		Irrigated 002		
Cabernet Franc 015		Organic(Certified) Irr. 702 *4		
Cabernet Franc 015		Organic(Transitional) Irr. 712 *4		
Cabernet Sauvignon 016		Irrigated 002		
Cabernet Sauvignon 016		Organic(Certified) Irr. 702 *4		
Cabernet Sauvignon 016		Organic(Transitional) Irr. 712 *4		
Chardonnay 023		Irrigated 002		
Chardonnay 023		Organic(Certified) Irr. 702 *4		
Chardonnay 023		Organic(Transitional) Irr. 712 *4		
Chenin Blanc 024		Irrigated 002		
Chenin Blanc 024		Organic(Certified) Irr. 702 *4		
Chenin Blanc 024		Organic(Transitional) Irr. 712 *4		
Gewurztraminer 039		Irrigated 002		
Gewurztraminer 039		Organic(Certified) Irr. 702 *4		
Gewurztraminer 039		Organic(Transitional) Irr. 712 *4		
Grenache 044		Irrigated 002		
Grenache 044		Organic(Certified) Irr. 702 *4		
Grenache 044		Organic(Transitional) Irr. 712 *4		
Merlot 051		Irrigated 002		
Merlot 051		Organic(Certified) Irr. 702 *4		
Merlot 051		Organic(Transitional) Irr. 712 *4		
Muscat Blanc/M Canelli 055		Irrigated 002		
Muscat Blanc/M Canelli 055		Organic(Certified) Irr. 702 *4		
Muscat Blanc/M Canelli 055		Organic(Transitional) Irr. 712 *4		
Pinot Blanc 066		Irrigated 002		
Pinot Blanc 066		Organic(Certified) Irr. 702 *4		
Pinot Blanc 066		Organic(Transitional) Irr. 712 *4		
Pinot Noir 067 *7		Irrigated 002		
Pinot Noir 067 *7		Organic(Certified) Irr. 702 *4		
Pinot Noir 067 *7		Organic(Transitional) Irr. 712 *4		
Sauvignon Blanc/Fume Blanc 081		Irrigated 002		
Sauvignon Blanc/Fume Blanc 081		Organic(Certified) Irr. 702 *4		

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Sauvignon Blanc/Fume Blanc 081	Organic(Transitional) Irr. 712 *4
Semillon 083	Irrigated 002
Semillon 083	Organic(Certified) Irr. 702 *4
Semillon 083	Organic(Transitional) Irr. 712 *4
Tempranillo/Valdepenas 092	Irrigated 002
Tempranillo/Valdepenas 092	Organic(Certified) Irr. 702 *4
Tempranillo/Valdepenas 092	Organic(Transitional) Irr. 712 *4
White/Johannisberg Riesling 093	Irrigated 002
White/Johannisberg Riesling 093	Organic(Certified) Irr. 702 *4
White/Johannisberg Riesling 093	Organic(Transitional) Irr. 712 *4
Pinot Gris/Pinot Grigio 098	Irrigated 002
Pinot Gris/Pinot Grigio 098	Organic(Certified) Irr. 702 *4
Pinot Gris/Pinot Grigio 098	Organic(Transitional) Irr. 712 *4
Viognier 099	Irrigated 002
Viognier 099	Organic(Certified) Irr. 702 *4
Viognier 099	Organic(Transitional) Irr. 712 *4
Malbec 101	Irrigated 002
Malbec 101	Organic(Certified) Irr. 702 *4
Malbec 101	Organic(Transitional) Irr. 712 *4
Red Zinfandel 113	Irrigated 002
Red Zinfandel 113	Organic(Certified) Irr. 702 *4
Red Zinfandel 113	Organic(Transitional) Irr. 712 *4
Syrah/French Syrah-Shiraz 196	Irrigated 002
Syrah/French Syrah-Shiraz 196	Organic(Certified) Irr. 702 *4
Syrah/French Syrah-Shiraz 196	Organic(Transitional) Irr. 712 *4
Niagara 199	Irrigated 002
Niagara 199	Organic(Certified) Irr. 702 *4
Niagara 199	Organic(Transitional) Irr. 712 *4
Concord 200	Irrigated 002
Concord 200	Organic(Certified) Irr. 702 *4
Concord 200	Organic(Transitional) Irr. 712 *4
Sangiovese/Sangiovetto 376	Irrigated 002
Sangiovese/Sangiovetto 376	Organic(Certified) Irr. 702 *4
Sangiovese/Sangiovetto 376	Organic(Transitional) Irr. 712 *4
Lemberger 581	Irrigated 002
Lemberger 581	Organic(Certified) Irr. 702 *4

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Lemberger 581	Organic(Transitional) Irr. 712 *4
Muller Thurgau 582	Irrigated 002
Muller Thurgau 582	Organic(Certified) Irr. 702 *4
Muller Thurgau 582	Organic(Transitional) Irr. 712 *4
Pinot Noir For Sparkling 584	Irrigated 002
Pinot Noir For Sparkling 584	Organic(Certified) Irr. 702 *4
Pinot Noir For Sparkling 584	Organic(Transitional) Irr. 712 *4
Other White Varieties 590	Irrigated 002
Other White Varieties 590	Organic(Certified) Irr. 702 *4
Other White Varieties 590	Organic(Transitional) Irr. 712 *4
Other Red/Pink Varieties 595	Irrigated 002
Other Red/Pink Varieties 595	Organic(Certified) Irr. 702 *4
Other Red/Pink Varieties 595	Organic(Transitional) Irr. 712 *4

Statement

General

SET OUT YEAR AND LEAF YEAR

The SET OUT YEAR for APH reporting purposes is the actual calendar year for acreage planted before July 1st. For acreage planted on or after July 1st, the SET OUT YEAR shall be the year following the calendar year in which set out actually occurred.

To determine LEAF YEAR subtract the set out year from the calendar year of insurance (or APH crop year for the yield substitution purposes), then add one year.

The production reporting date will be the acreage reporting date.

Contact your agent regarding possible premium discounts, options, and/or additional coverage that may be available.

Practice

- *4 Acreage and production history from certified organic or transitional acreage will be contained in separate APH databases. Each APH database will include production and acreage from any applicable buffer zone. Any yearly average APH yields, for the most recent four crop years only, from the transitional acreage database will be used in place of Transitional Yields (T-yields) to establish the certified organic APH database. A variable T-yield will be used to complete the database, if required.

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Price

In accordance with section 3(d) of the Grape Crop Provisions, the price election may be the contract price (the price that will be paid per ton without premiums or discounts) minus the dollar harvest costs. Further, if more than one contract price exists, the established price election will be the weighted average for all adjusted contract prices. However, in no case will the price be greater than 1.5 times the published price election for the applicable grape type/variety. Grapes may be insured using the contract price only if:

- 1) a written contract is in effect between the producer and a winery or a processor for the current crop year;
- 2) the contract states amount that will be paid per ton and number of tons or acres contracted;
- 3) a copy of the contract(s) is provided to us no later than the acreage reporting date;
- 4) all production from insurable acreage of the variety must be grown under a grape contract; and
- 5) acreage is insured at additional coverage levels of insurance.

The dollar harvest costs are \$150 per ton for hand harvested production and the dollar harvest costs are \$70 per ton for machine harvested production.

Insurance Availability

Insurable age of vines: Fourth growing season after being set out.

- *7 In addition to the Grape Crop Provisions requirements of insurability, Pinot grapes shall be insurable as Pinot Noir only if:
- 1) the grapes are properly and timely pruned for the purposes of producing a Pinot varietal wine; and
 - 2) the majority of Pinot tonnage was utilized for the production of a varietal Pinot wine in at least two of the previous three crop years.

Failure to comply with either of these conditions will result in the Pinot grapes being insurable as Pinot Noir for Sparkling.